Océ Solutions at Jaguar



The Océ 9600 and the auto maker

Robust and reliable decentralised printing



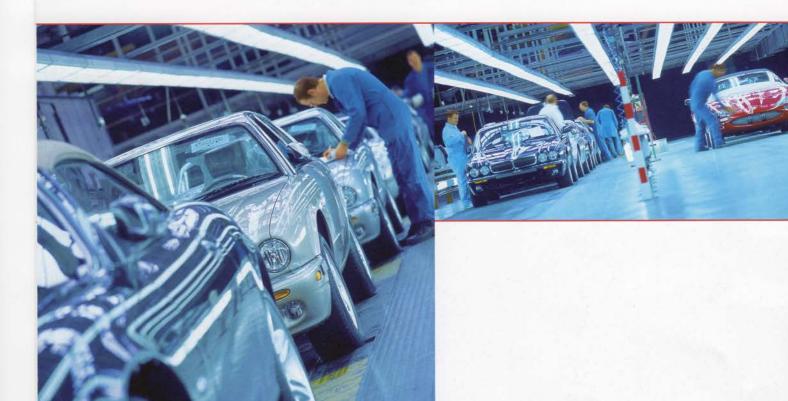


Robust and reliable decentralised printing

When you're pushing 77 years old and your name is Jaguar, you have a lot to live up to: standards of style, performance and quality, for example. Not to mention the freshly distinctive autos people expect. To meet these challenges Jaguar focuses full power on core processes: innovating and adding value. And streamlines support processes where possible. That's why throughout Jaguar—in CAD, manufacturing and purchasing—you'll see sturdy, reliable Océ 9600s.

The Océ 9600 had the features and robustness we were looking for at a competitive price." Dave Karle, Principal Engineer, CAD Help Desk & Infrastructure, Jaguar, Coventry, UK





Decentralised printing and the Océ 9600

Placing small-format decentralised printers close to end users is now common practice in offices. They provide fast access to documents near the place the documents are created. Jaguar saw no reason not to do the same with large-format printers in its CAD centre and factories. But early efforts were hampered by printers that couldn't handle the demands of multiple users. That changed when Jaguar installed 11 Océ 9600s at various company sites.

The need for reliability

Pre-Océ, output was delivered randomly to printers in the CAD department. So designers had to search to find their drawings. Frequent paper jams and almost weekly breakdowns presented other problems. But things have changed. 'The speed and reliability of the Océ 9600 is such that by the time an engineer walks to the machine, the drawing is ready to collect', reports Mark Bache, CAD Infrastructure Support at Jaguar.

The need for robustness

The robustness of the Océ 9600 makes it a safe investment. 'We looked carefully at the machine', recalls Bache. 'We liked the way it was constructed and the rigidity of the build and design. It gave us a good feeling that the machine was capable of a long life.'



The need for flexibility

Jaguar works with a number of CAD programs and sought a flexible system to print from them. Jaguar personnel even went to Océ headquarters in Venlo with document samples to test-drive before they bought. The results have been confirmed time after time in Jaguar's CAD office. 'With the Océ 9600 the engineer can print out from their machines with any of the applications they have on their workstations', says David Karle, a principal engineer at Jaguar.

The need for 'portability'

Jaguar had a special need for plug-and-play functionality, as Bache explains. 'When a new vehicle is envisaged, we set up dedicated project teams', he says. 'We may put them together in one location. We'll actually move all the CAD equipment, the printers, the whole thing into a new area. So we were looking for a machine that we could unplug, wheel it up the corridor, plug it back in and go. The Océ 9600 is perfectly happy to do that.'

The need for easy serviceability

An office printer has no master. Whoever uses the last of the paper or toner has to replace it. Meaning Jaguar required a system that was easy enough for anyone to service. Karle: 'we were looking for a machine that we could leave with our engineers on a day-to-day basis from a maintenance point of view. They can easily feed the Océ 9600 with paper and toner and get back to work quickly.'





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With headquarters in the Netherlands, the Océ Group is active in approximately 80 countries, with subsidiaries in some 30 countries. Océ employs 20,000 people worldwide. Annual revenue in 1999 exceeded US \$3 billion.

Belfast

12 Lislea Drive, Lisburn Road, Belfast BT9 7JR Tel.: 028 9038 6600 Fax: 028 9066 3051

Birmingham

2680 Kings Court, The Crescent, Birmingham Business Park, Birmingham B₃₇ 7YE Tel.: 0121 717 5400 Fax: 0121 717 5454

Glasgow

4 Northgate, Milton Street, Cowcaddens, Glasgow G4 oBB Tel.: 0141 331 4400 Fax: 0141 331 1349

Leeds

Venlo House, Royds Close Industrial Estate. Whitehall Road Leeds LS12 6LR Tel.: 0113 224 6700 Fax: 0113 231 0849

London

Alton House 177 High Holborn, London WC1V 7AA Tel.: 020 7632 2700 Fax: 020 7836 5136

Manchester

Int. Office Centre. Styal Road, Wythenshawe, Manchester M22 5WL Tel.: 0161 498 3000 Fax: 0161 499 1225

Newcastle

The Business Centre Viking Industrial Park, Jarrow Tyne & Wear NE32 3DT Tel.: 0191 428 3428 Fax: 0191 428 3427

Winnersh

510 Eskdale Road Winnersh Triangle Wokingham RG 41 5TU Tel.: 0118 927 3000 Fax: 0118 927 3080

Océ (UK) Limited

Head office

Langston Road, Loughton, Essex IG10 3SL Telephone: 0870 600 5544 Fax: 0870 600 1113

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